

# **BNP PARIBAS**

## **Enhanced Growth Certificate (ZAR) Series 6**

### **Technical Document**

**OCTOBER 2021**

**Subscription Period:**

**From 11 October 2021 to 25 November 2021**



**BNP PARIBAS**

**The bank  
for a changing  
world**

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# IMPORTANT TERMS

Below is a short description of some of the important terms used to describe this product throughout this brochure. Throughout the brochure any terms written with initial capitals will be explained here.

**Average Final Index Level** – the average of the official closing levels of the Index recorded on the seven Final Observation Dates.

**Average Index Performance** – the percentage change from the Initial Index Level to the Average Final Index Level. This performance will be used to calculate whether or not you shall receive any additional return on the Certificate on the Maturity Date and, if applicable, the size of that return.

**Certificate** – this investment is a Certificate. A Certificate is effectively an IOU between the issuer of the Certificate (in this case BNP Paribas Issuance B.V.) and an investor. The Issuer agrees to pay the investor a return, if applicable, at maturity as described in the product documentation of the Certificate. If the Issuer and Guarantor default and are unable to repay the investor at maturity, the investor could lose some or all of their investment.

Certificates can be listed on a stock exchange and traded like a share, meaning the investor can buy and sell the Certificate during the investment term.

**Enhanced Performance** – the Average Index Performance multiplied by the Participation Level.

**Final Observation Dates** – the following dates : 1<sup>st</sup> June 2026, 2<sup>nd</sup> July 2026, 4 August 2026, 1<sup>st</sup> September 2026, 2<sup>nd</sup> October 2026, 2<sup>nd</sup> November 2026 and 1<sup>st</sup> December 2026.

**Guarantor** – BNP Paribas S.A. (Société Anonyme).

**Index** – the underlying index is the Nasdaq Yewno Global Innovative Tech Index (Bloomberg: NYGITE Index).

**Index Level** – the official closing level of the Index on the relevant date, expressed as a percentage of the Initial Index Level.

**Initial Index Level** – the official closing level of the Index on the Strike Date.

**Initial Investment<sup>(1)</sup>** – the total amount invested into this Certificate, before deduction of any fees.

**Issuer** – BNP Paribas Issuance B.V.

**Maturity Date** – the date (15 December 2026) on which you will receive the proceeds that are due from the Certificate (your Initial Investment<sup>(1)</sup>, plus a potential return linked to the Average Index Performance).

**Max Drawdown** – a portfolio risk indicator. It measures the gap between the highest and the lowest values of an underlying on a given period of time. It is used to assess the relative riskiness of one investment strategy versus another.

**Participation Level** – the multiple of the Average Index Performance payable on the Maturity Date. This level is indicatively 170%. It will be fixed on the Trade Date but will not be lower than 140% of the Average Index Performance. The definitive terms of the product are dependent on the prevailing market conditions in the credit, equity and currency markets. If those market conditions change materially over the subscription period, BNP Paribas Issuance B.V. reserves the right to cancel the issuance and reimburse the investments collected.

**Sharpe Ratio** – a measure for calculating risk-adjusted return. It indicates the return earned in excess of the risk-free rate per unit of risk. The higher the ratio, the better the risk-adjusted return.

**Strike Date** – the date (1<sup>st</sup> December 2021) on which the Initial Index Level is recorded.

**Trade Date** – the date (30 November 2021) on which the Participation Level will be set.

**ZAR** – South African Rand.

1) There is a risk of partial or total loss of your Initial Investment and any potential return in the case of bankruptcy or payment default by the Issuer and Guarantor. Please see pages 11-12 for credit ratings and other financial information. For more information on the risks associated with an investment in the Certificate, please see page 10.

## Introduction

**The Issuer of the Certificate is BNP Paribas Issuance B.V. (the Issuer) and the Certificate is guaranteed by BNP Paribas S.A. (Société Anonyme) (the Guarantor). On the Maturity Date, after five years, this investment offers you:**

- A potential return, in ZAR, linked to the performance of the Nasdaq Yewno Global Innovative Tech Index (the Index), which is made up of 100 stocks of leading companies that are positioned at the forefront of innovation in the world by investing extensively in 6 innovative fields;
- A lower exposure to the volatility\* of the Index, as you benefit from the average levels of the Index on the seven Final Observation Dates;
- An Enhanced Performance at maturity due to a Participation Level indicatively estimated at 170% (1.7 times) of the Average Index Performance if positive (as explained on page 6). The Participation Level will be set on the Trade Date and will not be less than 140%;
- Principal protection at maturity: your Initial Investment<sup>(1)</sup> is returned on the Maturity Date even if the Average Final Index Level is below the Initial Index Level;
- A return in ZAR: you are fully protected from foreign exchange (USD/ZAR) fluctuations (as explained on page 10).

### \*What is Volatility?

Volatility is a measure of price movements, or of the amount by which the daily return of the Index moves from its average daily return over a set period of time. It is an indicator of the level of risk. High volatility equates to high risk.

## Is this investment right for me?



### MAY BE SUITABLE IF YOU:

- Are seeking exposure to stocks positioning themselves at the forefront of innovation (as explained on page 5).
- Wish to benefit from full principal protection at maturity, regardless of the Average Index Performance<sup>(1)</sup>.
- Accept the risk that you may not receive any return on your investment.
- Do not need to access your money during the five year investment term<sup>(2)</sup>.
- Are happy to accept the credit risk of BNP Paribas Issuance B.V. and BNP Paribas S.A. (Société Anonyme)<sup>(3)</sup> for five years.
- Wish to have an investment with ZAR as the base currency and no exposure to the currency of the underlying Index (US).



### MAY NOT BE SUITABLE IF YOU:

- Are not comfortable with the investment strategy of the Index.
- Require a minimum or guaranteed return.
- Want a regular income as opposed to the potential for capital growth.
- May need access to your investment during the five year investment term<sup>(2)</sup>.
- Do not wish to be exposed to the credit risk of BNP Paribas Issuance B.V. and BNP Paribas S.A. (Société Anonyme)<sup>(3)</sup>.
- Wish to be exposed to the currency of the underlying index (US).

**You should consult your financial adviser to advise you as to the suitability of the Certificate for your personal investment needs.**

- 1) Except in the event of bankruptcy or default of payment by the Issuer and Guarantor. Please see pages 11-12 for credit ratings and other financial information. For more information on the risks associated with an investment in the Certificate, please see page 10.
- 2) You can withdraw your investment before the Maturity Date but you will then receive the market value of your investment, which may be less than your Initial Investment.
- 3) The bankruptcy or default of payment by the Issuer and Guarantor.

## What is the methodology of the Index?

**Eligible companies:** the investment universe is composed of Nasdaq Global Index or any security listed on Nasdaq, NYSE or NYSE American outside of the Nasdaq Global Index.

### Isolate Most Innovative Companies



#### Step 1 – Isolate Most Innovative Companies

Making use of Yewno's AI Augmented system, the index analyses the extent to which a company has intellectual property and invests in research and development through their patent data linked to 6 innovative technologies (Artificial Intelligence, Robotics, Automotive Innovation, Healthcare Innovation, Internet of Things and Data Computing & Processing), comprising 25 sub-themes.

Nasdaq then considers the top 25% companies in each sub-theme, according to Yewno's Pure and Contribution scores, for the next step of the selection process.

- **Pure score:** number of patents in a particular sub-theme as a percent of all patents by a given company;
- **Contribution score:** number of patents identified as part of a sub-theme for a given company as a percent of all patents from all companies for a given sub-theme.

### Final Selection



#### Step 2 – Final Selection

The top 100 market capitalizations among the remaining companies are finally used to determine the composition of the Index.

The index is calculated by **reinvesting the net dividends detached from the shares included in this index and subtracting a constant flat-rate charge of 3% per annum**. Compared with the same index with dividend reinvestment and no flat-rate charge, the performance is penalized but makes it possible to adjust positively the characteristics of the product. Compared with the same index with no dividend reinvestment and no flat-rate charge, the performance is penalised (respectively improved) if the dividends distributed are lower (respectively higher) than the flat-rate charge.

Index securities' initial weights are determined by dividing each index security's market capitalization by the aggregate market capitalization of all index securities. Initial weights are then adjusted to meet the following constraint: no index security weight may be below 0.25%.

The Index is rebalanced quarterly in January, April, July and October.

## Index past performance



September 16 - September 21	S&P 500 Index	MSCI World Index	Nasdaq Yewno Global Innovative Tech Index
Annualised Performance	15,08%	12,04%	18,03%
Annualised Volatility	18,81%	15,66%	18,38%
Sharpe Ratio	0,80	0,77	0,98
Max Drawdown	-33,92%	-34,20%	-30,70%

Source: Bloomberg, BNP Paribas, 22 September 2021. Past performance and simulated past performance are not indicative of future performance.

# HOW THE INVESTMENT RETURN IS CALCULATED

All illustrative returns are shown before the deduction of any applicable tax. The numbers used in this example are for illustration of the mechanics of the product only. These figures are not an indication of future performance.

## Calculation of the Enhanced Performance

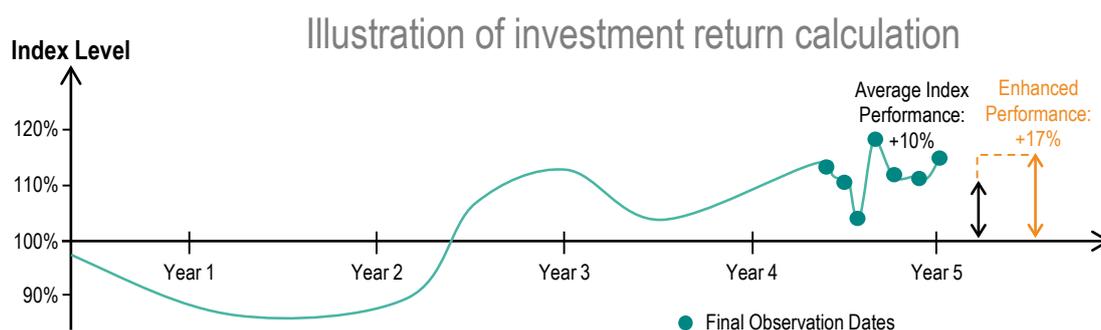
- The Average Final Index Level is the average of the official closing levels of the Index recorded on the seven Final Observation Dates.
- The Average Index Performance is calculated as the percentage change from the Initial Index Level to the Average Final Index Level.
- The Enhanced Performance is expected to be 170% (1.7 times) of the Average Index Performance. This is indicative and will be set on the Trade Date but will not be lower than 140% (1.4 times) of the Average Index Performance.

## Calculation of the investment return

- On the Maturity Date, you will receive:
- 100% of your Initial Investment<sup>(1)</sup> regardless of the Enhanced Performance; plus
- The Enhanced Performance as calculated above, if the Average Index Performance is positive.

## Investment protection

- On the Maturity Date, even if the Average Final Index Level is below the Initial Index Level, you will receive 100% of your Initial Investment<sup>(1)</sup> back and thus avoid being exposed to negative market performance.
- Your Initial Investment<sup>(1)</sup> is protected at maturity only. In the case of early withdrawal, you will receive back the current market value of your investment, which may be significantly less than your Initial Investment<sup>(1)</sup>.



## Key Benefits & Risks of Investing

### BENEFITS

- You will participate in the performance of the Nasdaq Yewno Global Innovative Tech Index, which offers exposure to the companies positioning themselves at the forefront of innovation in 6 key sectors.
- On the Maturity Date, you benefit from the average performance of the Index recorded on the seven Final Observation Dates, and therefore have a lower volatility exposure to the Index.
- On the Maturity Date, you will benefit from an indicatively estimated 170% of the Average Index Performance, if positive.
- On the Maturity Date, whatever the Average Index Performance, you will benefit from 100% protection of your Initial Investment<sup>(1)</sup>.

### RISKS

- The Average Index Performance can be lower than the performance of the Index on the last Final Observation Date.
- You will not receive any return if the Index Performance is negative at maturity.
- Principal protection is only applicable at maturity. Early withdrawal is subject to market valuation, which may be significantly less than your Initial Investment<sup>(1)</sup>.
- There is a risk of partial or total loss of your Initial Investment<sup>(1)</sup> in the case of bankruptcy or payment default by the Issuer, BNP Paribas Issuance B.V. and the Guarantor, BNP Paribas S.A. (Société Anonyme)

1) There is a risk of partial or total loss of your Initial Investment and any potential return in the case of bankruptcy or payment default by the Issuer and Guarantor. Please see pages 11-12 for credit ratings and other financial information. For more information on the risks associated with an investment in the Certificate, please see page 10.

# EXAMPLE MARKET SCENARIOS

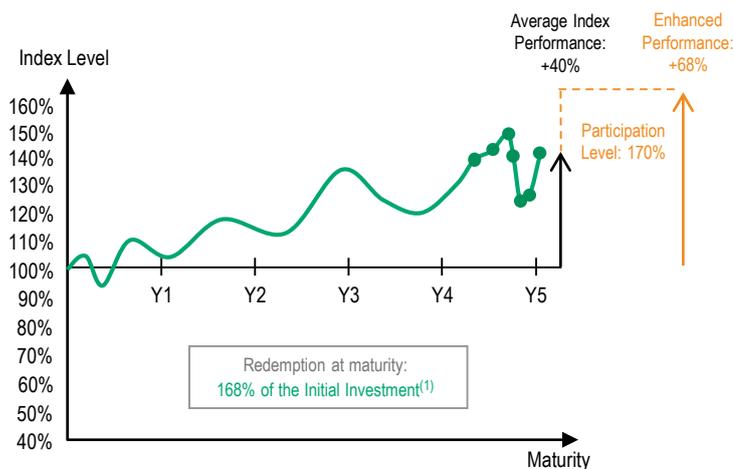
LEGEND:

— Index path

● Final Observation Dates

## Scenario 1: Positive

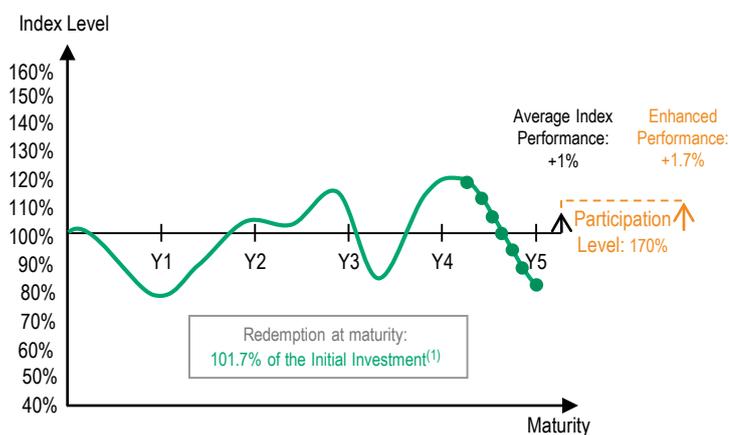
- On the seven Final Observation Dates, the official closing levels of the Index are 142%, 145%, 155%, 143%, 125%, 126% and 144%.
- The Average Final Index Level is equal to the average official closing levels i.e. 140%.
- The Enhanced Performance can therefore be calculated as +68% (170% x 40%).
- On the Maturity Date, you receive:  
100% of your Initial Investment<sup>(1)</sup> + 68%  
= 168% of your Initial Investment<sup>(1)</sup>.  
**The annual return is 10.93%.**



Source: BNP Paribas.  
For illustrative purposes only.

## Scenario 2: Neutral

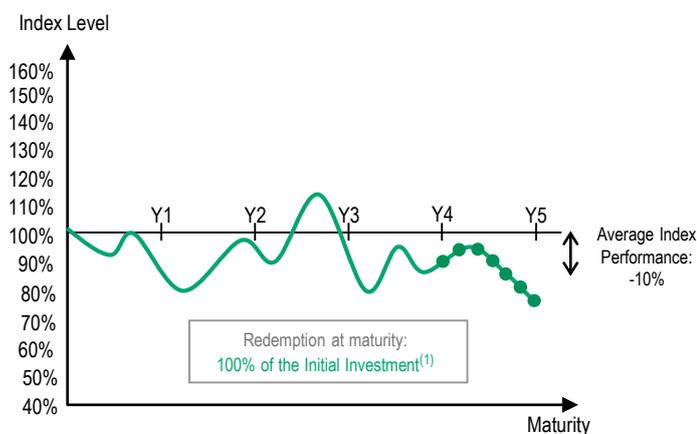
- On the seven Final Observation Dates, the official closing levels of the Index are 120%, 114%, 108%, 100%, 96%, 88% and 81%.
- The Average Final Index Level is equal to the average official closing levels i.e. 101%. The Average Final Index Level is better than the official closing level of the Index on the last Observation Date.
- The Enhanced Performance can therefore be calculated as +1.7% (170% x 1%).
- On the Maturity Date, you receive:  
100% of your Initial Investment<sup>(1)</sup> + 1.7%  
= 101.7% of your Initial Investment<sup>(1)</sup>.  
**The annual return is 0.34%.**



Source: BNP Paribas.  
For illustrative purposes only.

## Scenario 3: Negative

- On the seven Final Observation Dates, the official closing levels of the Index are 92%, 96%, 97%, 94%, 89%, 83% and 79%.
- The Average Final Index Level is equal to the average official closing levels i.e. 90%.
- On the Maturity Date, you receive:  
100% of your Initial Investment<sup>(1)</sup>.  
**The annual return is 0.00%.**



Source: BNP Paribas.  
For illustrative purposes only.

Scenarios are for illustrative purposes only and assume no bankruptcy or default of payment by the Issuer and Guarantor. The calculations on this page uses the indicative Participation Level, as explained on page 3.

- 1) There is a risk of partial or total loss of your Initial Investment and any potential return in the case of bankruptcy or payment default by the Issuer and Guarantor. Please see pages 11-12 for credit ratings and other financial information. For more information on the risks associated with an investment in the Certificate, please see page 10.

# ILLUSTRATION OF POTENTIAL RETURNS

All illustrative returns are shown before the deduction of any applicable tax.

Examples below have been calculated based on an Initial Investment<sup>(1)</sup> of ZAR 100,000

Example	Initial Investment <sup>(1)</sup>	Final Observation Dates							Average Final Index Level	Average Index Performance	Enhanced Performance (Average Index Performance x 1.7)	% Return of Initial Investment <sup>(1)</sup>	Investment Return on Maturity Date	Redemption Amount	Annualised Return
		1	2	3	4	5	6	7							
1	ZAR 100,000	135%	146%	152%	115%	120%	110%	111%	127%	+27%	+45.9% (27% x 1.7)	100%	145.9%	ZAR 145,900	7.84%
2	ZAR 100,000	115%	106%	108%	102%	104%	110%	111%	108%	+8%	+13.6% (8% x 1.7)	100%	113.60%	ZAR 113,600	2.58%
3	ZAR 100,000	85%	81%	86%	100%	121%	117%	110%	100%	0%	0% (0% x 1.7)	100%	100%	ZAR 100,000	0.00%
4	ZAR 100,000	63%	73%	84%	89%	90%	95%	101%	85%	-15%	0%	100%	100%	ZAR 100,000	0.00%

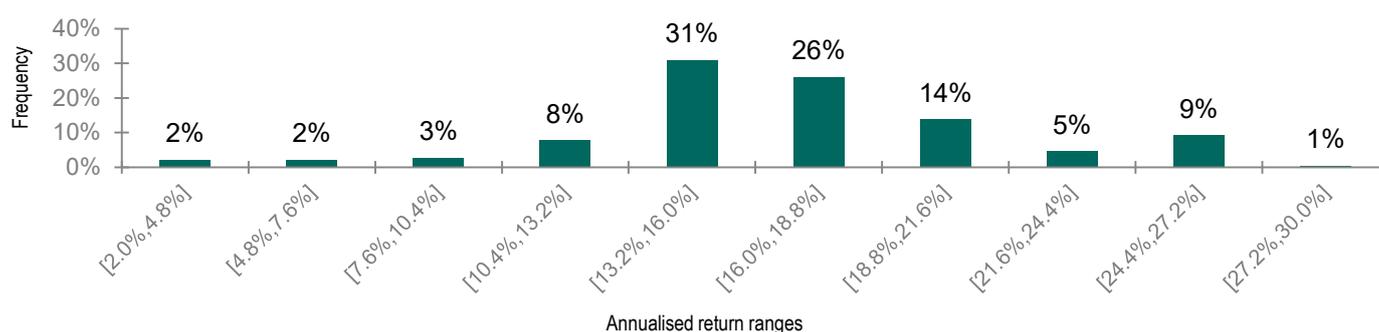
The numbers used in these examples are for illustration of the mechanics of the product only. The calculations assume no bankruptcy or default of payment by the Issuer and Guarantor. These figures are not an indication of future performance.

## Payoff simulations of the Certificate

Simulated outcomes have been computed for investments starting in the date range 14 April 2008 – 27 September 2016 (totaling 2207 simulations). This means the corresponding maturities were 14 April 2013 – 27 September 2021. We assumed that the Enhanced Performance is fixed at the current indicative level. Simulations are summarised below:

Outcome	Initial Investment <sup>(1)</sup>	Average Index Performance	Enhanced Performance (Average Index Performance x 1.7)	% Return of Initial Investment <sup>(1)</sup>	Investment Return on Maturity Date	Redemption Amount	Annualised Return
Maximum	ZAR 100,000	152.62%	+259.46% (152.62% x 1.7)	100.00%	359.46%	ZAR 343,580	29.14%
Average	ZAR 100,000	70.76%	+120.30% (70.76% x 1.7)	100.00%	220.30%	ZAR 221,730	17.10%
Minimum	ZAR 100,000	7.55%	+12.84% (7.55% x 1.7)	100.00%	112.84%	ZAR 155,560	2.44%

Distribution of the Annualised Returns



The bar chart above shows different possible return ranges (horizontal axis) versus their corresponding frequency of occurrences historically. For example, the two biggest bars correspond to returns in the range 13.2% - 16.0% p.a. (which happened 31% of the time historically) and returns in the range 16.0% - 18.8% p.a. (which happened 26% of the time historically).

The analysis has been prepared by BNP Paribas and is for your information only. Historical information for this product has been used by BNP Paribas in order to provide an illustration of how the product may have performed over a defined period. This analysis has been prepared in good faith in accordance with BNP Paribas' own internal models and calculation methods and/or which may be based on or incorporate publicly available market information sources where considered relevant. Analysis based on different models or assumptions may yield different results. Numerous factors may affect the analysis, which may or may not be taken into account. Therefore, this analysis may vary significantly from analysis obtained from other sources or market participants. BNP Paribas does not guarantee the accuracy or completeness of this analysis or calculation methods, the accuracy or reliability of any market information sources used, any errors or omissions in computing or disseminating this analysis, and for any use you make of it. The provision of any historical performance analysis is not an indication of future performance and it should not be viewed as such. This analysis is strictly confidential. You have no authority to use or reproduce this analysis in any way and BNP Paribas shall not be liable for any loss arising from the use of this analysis or otherwise in connection herewith.

1) There is a risk of partial or total loss of your Initial Investment and any potential return in the case of bankruptcy or payment default by the Issuer and Guarantor. Please see pages 11-12 for credit ratings and other financial information. For more information on the risks associated with an investment in the Certificate, please see page 10.

## What is the role of SIP Nordic SA (PTY) Ltd?

- Structured Investment Products South Africa (Pty) Ltd T/A SIP Nordic South Africa is a registered & licensed FSP service provider (FSP number 51065). They are responsible for the exclusive marketing of the products via a network of accredited and licensed Financial Advisers. Contact [info@sipnordic.co.za](mailto:info@sipnordic.co.za).



## How can I invest in the Enhanced Growth Certificate (ZAR) Series 6?

- The Certificate is open for investment for a limited time from 11 October 2021. You must make sure that you invest before the end of the subscription period on 25 November 2021.
- You can invest in this product via a linked endowment policy, available through Itransact, with the assistance of your financial advisor.

## Is there any minimum Initial Investment<sup>(1)</sup> per investor?

Yes. The minimum investment is ZAR 100,000.

## What are the fees and charges when investing?

Please refer to the Itransact fees<sup>(2)</sup> schedule. Note:

- The financial adviser fee will not exceed 2.88% (including VAT) of your Initial Investment<sup>(1)</sup> (equivalent to 0.58% p.a.).
- The Itransact administration fee will not exceed 2.0125% (including VAT) of your Initial Investment<sup>(1)</sup> (equivalent to 0.4025% p.a.).
- The Guardrisk endowment fee will not exceed 0.5% (not subject to VAT) of your Initial Investment<sup>(1)</sup>.

Itransact fees<sup>(2)</sup> will be deducted upfront and paid to Itransact. These deductions have been included in the returns described in this brochure and any return will be based on the whole of your Initial Investment<sup>(1)</sup>, before fees<sup>(2)</sup> deducted. Itransact fees<sup>(2)</sup> schedule is available on <https://www.itransact.co.za/>.

## How can I follow the performance of my investment?

You can obtain information by speaking to your financial adviser directly or by contacting Itransact.

## What happens on the Maturity Date?

You will be paid the proceeds of your investment that are due to you on the Maturity Date.

## Can investors withdraw their investment before the end of the Investment Term?

Subject to market conditions, as determined by BNP Paribas Arbitrage S.N.C. (the Calculation Agent of the Certificates), the Enhanced Growth Certificate (ZAR) Series 6 will be priced daily and fully liquid. This means that you may sell all or part of your investment, with a minimum trading size of one (1) Certificate, before the end of the investment term. Please refer to the platform guidelines for more details (available on <https://www.itransact.co.za/>). If you would like to sell all or part of your investment before the Maturity Date, you will receive the current market value of the investment and this may be significantly less than your Initial Investment<sup>(1)</sup>.

- 1) There is a risk of partial or total loss of your Initial Investment and any potential return in the case of bankruptcy or payment default by the Issuer and Guarantor. Please see pages 11-12 for credit ratings and other financial information. For more information on the risks associated with an investment in the Certificate, please see page 10.
- 2) Itransact may pay a portion of the administration fee to Structured Investment Products South Africa (Pty) Ltd T/A SIP Nordic SA (Pty) Ltd in accordance with any agreements between the two parties.

## What are the Exchange Control implications?

- The Enhanced Growth Certificate (ZAR) Series 6 is listed on the Johannesburg Stock Exchange.
  - South African institutional investors may invest in this JSE-listed Certificate (that references foreign assets) using the permissible foreign portfolio investment allowances under Regulation 28.
  - South African corporates, trusts, partnerships and private individuals may invest in this Certificate without restriction.
- For more information on Regulation 28, please visit the Financial Services Board website, [www.fsb.co.za](http://www.fsb.co.za).

## What are the risks when investing in the Enhanced Growth Certificate (ZAR) Series 6?

In addition to the risks and drawbacks described on page 6, you should consider the following:

### ■ How does the currency affect the investment?

There is no currency risk in this investment as it is denominated in ZAR, meaning that the value of the South African Rand compared to other currencies has no effect on investment returns or on the Initial Investment<sup>(1)</sup>.

### ■ What if BNP Paribas S.A. (Société Anonyme) defaults?

When you invest in Enhanced Growth Certificate (ZAR) Series 6, you take on the credit risk of BNP Paribas S.A. (Société Anonyme). This is the risk that BNP Paribas S.A. (Société Anonyme) will not be able to pay the Initial Investment<sup>(1)</sup> (plus any additional return) at the end of the investment term. Investors should note that BNP Paribas S.A. (Société Anonyme) acting as Guarantor is licensed as a credit institution in France and as such is subject to EU legislation, including the Bank Recovery and Resolution regime. EU Authorities have the power to amend the key terms of the Guarantee, to reduce the amounts payable by the Guarantor under the terms of the Guarantee (including a reduction to zero) and convert the amounts due under the Guarantee into shares or other securities, which may be worth significantly less than the amount due to you under the Certificates at expiry. **Therefore, there is a risk that you may lose part or all of your investment.**

### ■ How does market risk affect the investment?

The market value of the investment during the five year investment term will change not only according to the performance of the Index but also according to other market parameters such as market volatility, interest rates and the credit rating of BNP Paribas Issuance B.V. and BNP Paribas S.A. This means that while you can withdraw your investment before the Maturity Date you will then receive the market value of your investment which may be less than the Initial Investment<sup>(1)</sup>.

### ■ Adjustment events

Whilst every effort will be made to maintain the conditions and variables of the Certificates, in certain circumstances, BNP Paribas Arbitrage S.N.C. is entitled to make adjustments. Examples of these circumstances include: changes in laws or regulations which affect the ability of BNP Paribas Arbitrage S.N.C. to execute and manage its hedging arrangements in respect of the Certificate or a disruption to trading in the stock market or financial markets or a change in ownership of BNP Paribas Arbitrage S.N.C. The adjustments BNP Paribas Arbitrage S.N.C. may be entitled to make include adjusting the Initial Index Level and the Average Final Index Level, postponement of the dates on which the levels are observed, substitution of the underlying assets and early redemption of the Certificates and altering or delaying the payment of amounts due to be paid under the Certificates.

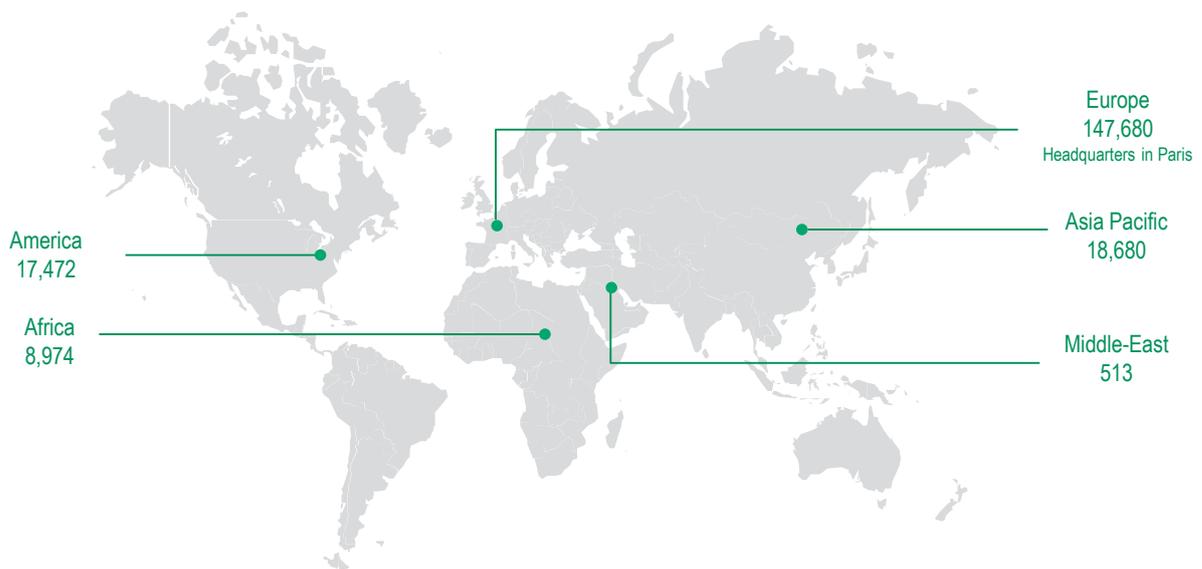
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## A partner of choice

BNP Paribas is one of the world's largest banking groups with domestic markets in France, Italy, Belgium, Luxembourg and retail operations in the USA, Eastern Europe and Africa. Below you can find the number of employees working for BNP Paribas worldwide (split by region).



Source: BNP Paribas, as of 22 September 2021.

## A balanced and diversified business model

BNP Paribas operates a diversified business model composed of three core areas: Retail Banking (RB), Investment & Protection Services (IPS) and Corporate & Institutional Banking (CIB).

**Investment & Protection Services (IPS)** brings together four diversified activities (savings and protection solutions, private banking, asset management and real estate services).



**Retail Banking (RB)** comprises the Group's retail-banking networks and five specialized business lines (corporate vehicle leasing and services, leasing and financing solutions, credit solutions, online savings and investments services, and alternative banking services).

**Corporate & Institutional Banking (CIB)** offers tailored solutions for corporates and institutional (corporate financing, cash management, advisory services, capital markets, securities custody and administration).

Source: BNP Paribas, as of 22 September 2021.

Key Figures	Value
Employees 2021:	193,319
Net Income YoY 2021:	€4.679 bn <sup>(2)</sup>
Country presence 2021:	68
Common Equity Tier 1 Capital:	12,9% <sup>(1)</sup>
Credit rating <sup>(1)</sup> :	A+ / Aa3 / AA-

### Strong foundations to serve our clients around the world

- BNP Paribas is a robust bank in Europe, ahead of the new Basel 3 rules.
- The target of a Basel 3 (fully loaded) Common Equity Tier 1 ratio at 9,23% is surpassed, with a ratio at 12,9%<sup>(2)</sup>.

1) As of 22 September 2021

2) Net Income Attributable to equity holders

## Confidence from the market

### A strong counterparty for today's markets

With credit ratings of A+ / Aa3 / AA-, as of 22/09/2021, BNP Paribas brings robustness, stability and confidence to our clients in challenging market conditions.

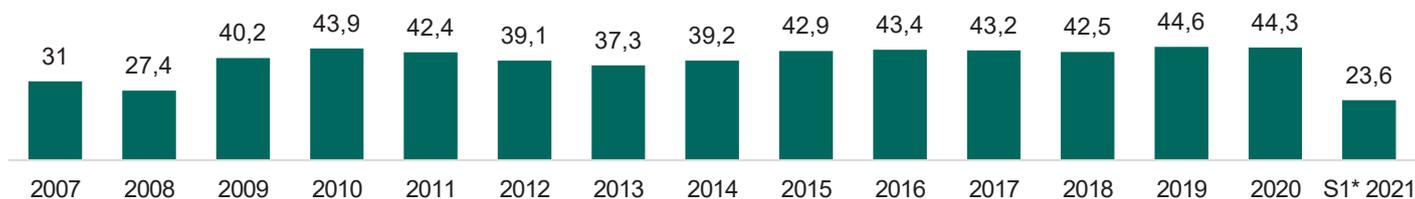
	S&P Credit Rating	Moody's Credit Rating	Fitch Credit Rating
ROYAL BANK OF CANADA	AA-	Aa2	AA-
<b>BNP PARIBAS S.A.</b>	<b>A+</b>	<b>Aa3</b>	<b>AA-</b>
COOPERATIEVE RABOBANK UA	A+	Aa2	AA-
SOCIÉTÉ GÉNÉRALE S.A.	A	A1	A
JPMORGAN CHASE & CO	A-	A2	AA-
BANCO SANTANDER S.A.	A	A2	A
HSBC HOLDINGS PLC	A-	A3	A+
WELLS FARGO & CO	BBB+	A1	A+
UBS GROUP AG	A-	Aa2	A+
BANCO BILBAO VIZCAYA ARGENTARIA S.A.	A-	A3	A-
COMMERZBANK AG	BBB+	A1	-
BARCLAYS PLC	BBB	Baa2	A
CREDIT SUISSE GROUP AG	BBB+	Baa1	A-
DEUTSCHE BANK AG	BBB+	A2	BBB+
ROYAL BANK OF SCOTLAND GROUP PLC	A	A2	AA-

Source: BNP Paribas, Bloomberg, as of 22 September 2021. Companies as issuers of senior debt. For S&P, Long Term Foreign Currency Issuer Credit Rating is quoted. For Moody's, Senior Unsecured Debt Rating is quoted. For Fitch, Senior Unsecured Debt Rating is quoted (Long Term Issuer Default Rating is quoted for UBS Group). A credit rating (i) is subject to downward revision, suspension or withdrawal at any time by the assigning rating organisation, (ii) does not take into account market risk or the performance-related risks of the investment, and (iii) is not a recommendation to buy, sell or hold securities. Non exhaustive list of banks.

## Resilient through crises

The three stable engines of our business, Domestic Markets, Investment & Protection Services and Corporate & Institutional Banking, have allowed BNP Paribas to remain profitable throughout the crisis years.

### Revenues in €bn



### Net Income in €bn<sup>1</sup>



\*Semester 1

Source: BNP Paribas on 22 September 2021. <sup>1</sup>Net income attributable to equity holders

## BNP Paribas' expertise in indices

- BNP Paribas is one of the world leaders in the development of systematic strategies, with 20 years expertise in derivatives, highly experienced research teams and state-of-the-art in-house infrastructure.
- BNP Paribas has long-standing experience in the construction of indices that follow systematic strategies aiming to provide stability and transparency through the investments we offer. This is achieved through the leveraging of in-house, fully integrated quantitative capabilities.



### SRP awards

**Best House, ESG**  
**Best Performance, Netherlands**  
**Best Issuance Platform, Smart Derivatives**



**Central Banking Awards 2021**  
**Global Markets Award**

With 193,319 employees globally as of September 2021, BNP Paribas is present in every region and in all major markets.

We aim to help our clients – individuals, associations, entrepreneurs, SMEs and institutions – discover new opportunities, fine tune their investment strategies and grow their assets.

## BNP Paribas in South Africa

BNP Paribas has a presence in South Africa with a full commercial branch in Johannesburg.

Through its presence on the ground and with the expertise of a team of talented and diverse individuals, BNP Paribas offers a wide range of high quality Corporate and Institutional Banking solutions. Services offered include: trade finance, cash management and forex, fixed income solutions including risk management and debt capital markets, equity derivatives, debt and capital advisory services and specialised financing to meet the needs of South African Corporates with a regional and global reach, Multi-National Corporations and Financial Institution clients.

The South African branch also serves as a regional hub for our Corporate and Institutional Banking business in the Southern African Development Community (SADC).

We have been in South Africa for a long time, and were granted permission to set up a full branch in South Africa by SARB (South African Reserve Bank) in 2012.

BNP Paribas is a bank incorporated in France with a local branch registered with the South African Reserve Bank and registered as an external company in terms of the South African Companies Act, 2008. BNP Paribas is an authorised Financial Services Provider (FSP 44610) and subject to regulation by the Financial Sector Conduct Authority and South African Reserve Bank.

*Source: BNP Paribas, as of 22 September 2021.*



# INDICATIVE TERMS & CONDITIONS

<b>Issue type</b>	Certificate
<b>ISIN Code</b>	ZAE000303236
<b>Issuer</b>	BNP Paribas Issuance B.V. (S&P A+, Moody's Aa3, Fitch AA-, 22/09/2021)
<b>Guarantor</b>	BNP Paribas S.A. (Société Anonyme) (S&P A+, Moody's Aa3, Fitch AA-, 22/09/2021)
<b>Currency</b>	ZAR
<b>Initial Value per Certificate</b>	ZAR 100
<b>Issue Price</b>	ZAR 100 (100% per Certificate)
<b>Investment Term</b>	5 years
<b>Subscription Period</b>	From 11 October 2021 to 25 November 2021
<b>Trade Date</b>	30 November 2021
<b>Strike Date</b>	1 <sup>st</sup> December 2021
<b>Final Observation Dates</b>	1 <sup>st</sup> June 2026, 2 <sup>nd</sup> July 2026, 4 August 2026, 1 <sup>st</sup> September 2026, 2 <sup>nd</sup> October 2026, 2 <sup>nd</sup> November 2026 and 1 <sup>st</sup> December 2026.
<b>Maturity Date</b>	15 December 2026
<b>Index</b>	Nasdaq Yewno Global Innovative Tech Index (Bloomberg: NYGITE Index).
<b>Capital Protection</b>	Yes, on the Maturity Date only, and dependent on the financial solvency of the Issuer and Guarantor.
<b>Participation Level</b>	<p>A level currently estimated at 170% of (1.7 times) the Index Performance. The Participation Level is indicative, it will be fixed on the Trade Date but will not be lower than 140% of the Index Performance.</p> <p>The definitive terms of the product are dependent on the prevailing market conditions on the credit, equity, and currency markets and if those market conditions change materially over the subscription period, BNP Paribas Issuance B.V., reserves the right to cancel the issuance and reimburse the investments collected.</p>
<b>Listing</b>	Johannesburg Stock Exchange. Common Code: ZA224
<b>Platform</b>	Itransact

These Indicative Terms & Conditions should be read in conjunction with the Enhanced Growth Certificate (ZAR) Series 6 brochure.



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